

### Mission

We devote all our knowledge to serve people, enabling them to lead long and healthy lives



## Tradition, expertise, quality – 110 years history



Foundation of the legal predecessor of Egis by Swiss Dr. Albert Wander and Hungarian Sándor Balla Budapest

Start of injection production Budapest



investments finished in Körmend:
- modernisation of the existing packaging infrastructure (1st phase)

Two technology-intensive

 Inauguration of a plant for finished oncology products with special manufacturing requirements

1913



1950

Commencement of API production Budapest

1989



1995 - 2013

French Servier
acquired 51%
Stake in Egis
Servier acquired 100%
ownership of Egis

Egis launched
Europe's first
biosimilar monoclonal
antibody medicine

2021



## Egis premises in Hungary



● Modernising our premises - 410 million EUR investment in 10 years

Budapest, Keresztúri út headquarters

1240 colleagues



R&D HP development centre Active ingredient production Budapest, Bökényföldi út site

**6/0** colleagues



R&D
Finished product production
(tableting/injection plants)
Packaging
Biosimilar secondary packaging

Budapest, Lehel utca site

**550** colleagues



Sales and marketing

Production site of Körmend

**590** colleagues



R&D Finished product production (tableting plant/ galenic plant) HP finished product production Packaging

# More than 30 million patients are treated yearly with Egis medicines

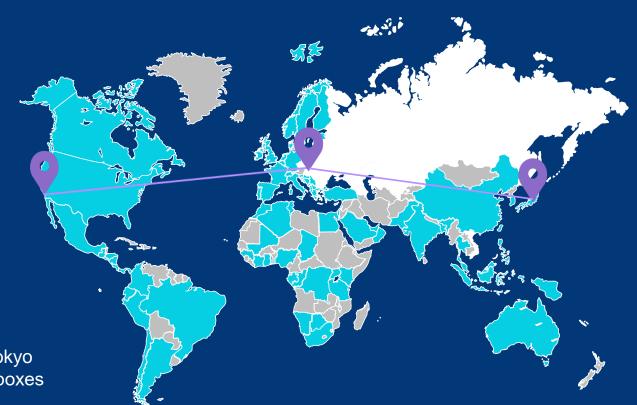




181 million

boxes of drugs sold ...

Los Angeles - Budapest – Tokyo ...the length of the chain of boxes





**835 tons** active ingredients/intermediates



5.6 billion

tablets and capsules 70% of the world population

## Egis in the world



Egis products reach

### 103 countries

18 countries,

where Egis has its own marketing network

€ 577.6 million

turnover in 2021/2022

4560 colleagues





Sales under the brand name Egis through our subsidiaries and representative offices, respectively

## Egis Vietnam in numbers



23
Years in Vietnam

40

Professionals

28

**Products** 

>1,2 MLN

Patients treated

# Vertically integrated leading regional pharmaceutical company





#### **Research and Development**

- State-of-the-art research laboratories
- Highly potent active ingredients, value-added generics, branded generics

## Contract manufacturing and development

active ingredients



## **Active Ingredient and Finished Product Production**

- Active ingredient synthesis
- Finished product formulation: tablets, capsules, injections, galenic forms
- Biosimilar: drug release testing secondary packaging
- Packaging



#### Sales

- 22% domestic
- 78% export

### Egis in Vietnam



- #8 position among Gx companies in the country
- Important role in local Pharma industry
  - EGIS gives the Vice-Chairman of the IQMED
- Increase presence in Vietnam
  - Double Egis sale in Vietnam in the next 3 years
  - Grow local organisation by 25%
- Countinuos support of the local community





- 1998 "Medicine of the year" award for our potassium substitute
- 8 x Innovation Prize1 x Innovation Grand Prize

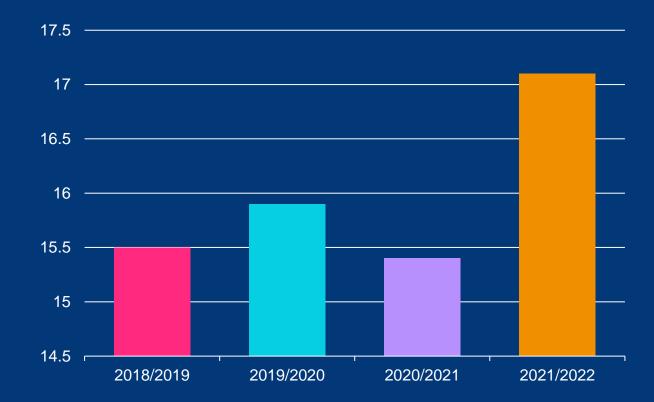


# Regionally outstanding R&D investments\*

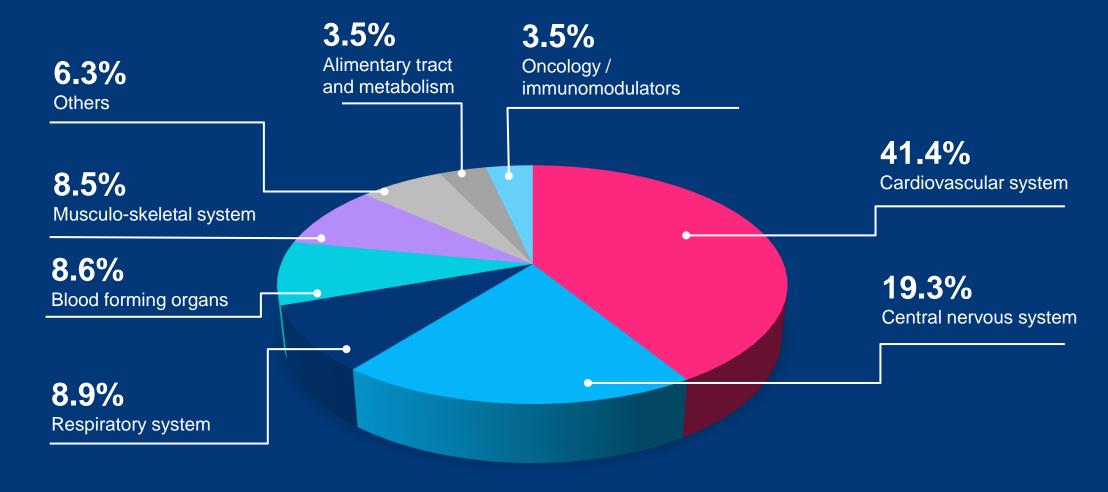


17.1 billion HUF ( 45.2 million EUR/ 48.8 million USD)

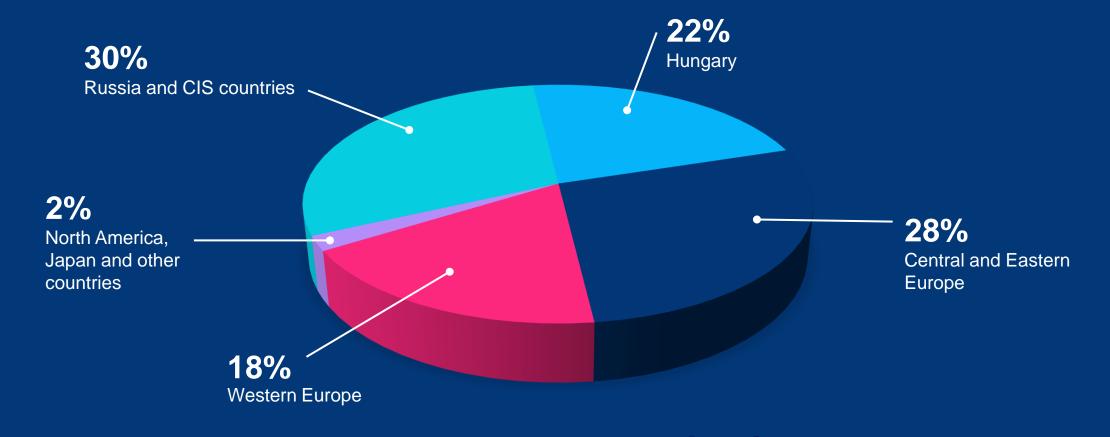
2021/2022 business year, HUF billion \*based on the "Scoreboard 2022\_EU 1000" list, published as a part of The 2022 EU Industrial R&D Investment Scoreboard





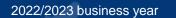




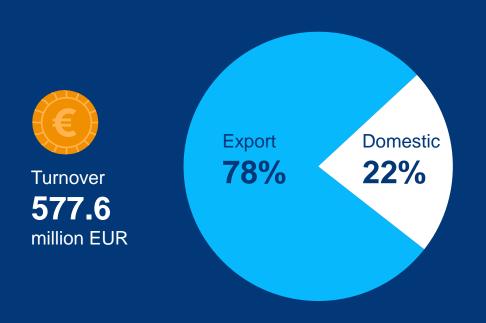


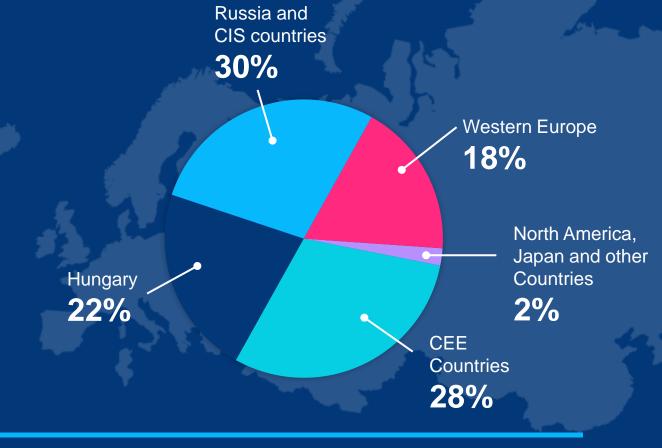
577.6 million EUR turnover

## **Turnover data** 2021/2022











1 Largest supplier in Hungary

10.7% market share

### Turnover data 2021/2022



#### SALES REVENUE BY MAIN THERAPEUTIC AREAS

Cardiovascular system

41.4%

Central nervous system

19.3%

Respiratory system



Blood forming organs



Musculo-skeletal system



Others



Alimentary tract and metabolism



Oncology/Immunomodulators ....





149 active ingredients



181 million

642 products sold boxes put next to each other:

Los Angeles-Budapest-Tokyo distance



4560 colleagues



835 tons active ingredients/ intermediates



3152 registrations



5.6 billion

number of tablets and capsules manufactured

Almost 70% of the world population

## Egis products distributed in Vietnam (2025)



With these products we are open to be present in the Taiwanese market

| INN                 | Formulation  | Concentrate        |
|---------------------|--------------|--------------------|
| Donepezil           | tab.         | 5 mg & 10mg        |
| Amlodipine          | tab.         | 5 mg & 10mg        |
| Clomiphene          | tab.         | 50mg               |
| Nifedipine          | ret. fc. tab | 20mg               |
| <u> </u>            | fc. tab      |                    |
| Methyldopa          |              | 250mg              |
| Metoprolol tartrate | tab.         | 25mg, 50mg & 100mg |
| Olanzapine          | fc. tab.     | 10mg               |
| Loratadine          | tab.         | 10mg               |
| Tofisopam           | tab.         | 50mg               |
| Ambroxol            | syrup        | 0,3 g 1x100ml      |
| Ambroxol            | tab.         | 30mg               |
| Lidocain            | spray        | 10%                |
| Allopurinol         | tab.         | 200 mg & 300mg     |
| Glyceryl trinitrate | aerosol      | 8 mg/g             |
| Cilostazol          | tab.         | 50 mg & 100mg      |
| Bromhexine          | tab.         | 8mg                |
| Cyproheptadine      | tab.         | 4mg                |
| Promethazine        | inj.         | 50 mg/ 2ml         |
| Piracetam           | fc. tab.     | 400 mg, 800mg &    |
| Piracetam           | inj          | 3 g/15 ml          |
| Levocetirizine      | tab.         | 5mg                |
| Risperidone         | fc. tab      | 1 mg & 2mg         |
| Carvedilol          | tab.         | 6,25 mg & 12,5mg   |
| Levomepromazine     | fc. tab.     | 25mg               |
| Venlafaxine         | retard cap.  | 75mg               |